



REQUEST FOR PROPOSALS (RFP): *BCDSS Mental Health Services for Children in Out-of-Home Care*

Pre-Proposal Conference Held: August 1, 2025| 11 a.m.

BHSB Facilitators:

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QUESTIONS AND ANSWERS

Posted: August 6, 2025

Q1: Can Medicaid be billed for services under this grant, and are expenses eligible for reimbursement?

A: Yes, expenses are billable. Once your budget is submitted for fee for service you will be reimbursed.

Q2: Are staff salaries eligible for reimbursement through grant funds?

A: Yes, the contract will be actual expenditures.

Q3: Will the grant funds be disbursed in a lump sum annually or in installments?

A: Monthly, based on reporting.

Q4: If invoiced for less than the awarded amount, will the remaining balance be forfeited?

A: Yes, the remaining balance will be forfeited.

Q5: Should the grant budget reflect the full award amount, and how does this interact with Medicaid billing?

A: The full amount for this fiscal period has prorated, and it will include Medicaid.

Q6: Can you provide a list of reimbursable expenses that are not covered by Medicaid?

A: Refer to question1.

Q7: Is mileage an allowable expense under the grant?

A: Yes, mileage is an allowable expense. The reimbursement rate is based on the state driving policy, effective January 1, 2024; Full rate reimbursement is \$0.67 per mile.



Q8: Are there restrictions on billing for other programs (e.g., PRP), or is this limited to OMHC services?

A: The grant funding is only directed to service provisions as described in the services description of the BCDSS Mental Health Services for Children in Out-of-Home Care agreement. All other recommended services should seek reimbursements in alignment with COMAR 10.21.20.05 and 10.21.17.03. The clinician may provide services within their scope of professional competency as a complement to the traditional therapy being delivered. Conversely, should the clinician determine that an alternative approach would be beneficial to the Client, such may be noted in the ITP as a recommendation to BCDSS, which may then be pursued through a service provider at BCDSS's expense.

Alternative therapies include, but are not limited to:

Art Therapy

Dance/Movement Therapy

Drama Therapy

Journaling/Writing Therapy

Mindfulness/Meditation

Pet/Equine Therapy

Play Therapy

Yoga

Apps/Online Options

Q9: Should the grant funds primarily serve as supplemental support ("nest egg") after Medicaid billing?

A: Grant funds are only a supplement for unbillable services and billing practices are to be in alignment with COMAR 10.21.20.05 and 10.21.17.03.

Q10: How many providers will be selected for this proposal?

A: There will be one provider selected.

Q11: The overview mentions selecting "1 of 4 OMHC providers." Does this mean only one provider will be chosen or four?

A: There will be one provider selected.

Q12: Is the funding intended exclusively for the newly selected OMHC provider(s)?

A: Yes.

Q13: What is the expected client volume (e.g., 30 clients)?

A: The client volume is suggested at 30.

Q14: Is there a defined service radius for clients outside Baltimore?

A: Based on the contract, there is no radius. The expectation is for all



clinicians to travel anywhere within the State of Maryland. While the agency provides services to those out of state, the Wellness clinicians will not be expected to travel outside of the state. The reimbursement rate is based on the state driving policy, effective January 1, 2024; Full rate reimbursement is \$0.67 per mile.

Q15: Are organizations that are not currently OMHC-certified but operate as group practices with wraparound services eligible to apply?

A: This RFP requires OMHC-Licensure applicants.

Q16: Are clinical interns acceptable for service delivery under this grant?

A: No

Q17: Can the required therapist training be completed after the award, or must it be in place beforehand?

A: Yes, Training can be completed after the award.

Q18: Are services expected to be delivered in person, virtually, or both?

A: All services must be delivered according to the clinical needs of the client.

Q19: Are clients primarily in out-of-home placements or foster care?

A: Youth can be placed in varies out-of-home placements at any given time depending on the needs of the child.

Q20: For therapy sessions, is biweekly service acceptable for some clients, or must all sessions be weekly?

A: All services must be delivered according to the clinical needs of the client.

Q21: What are the criteria for the required Letter of Support?

A: Letter of support are letters from previous organizations you have collaborated with. They should detail your organizations capabilities and services provided.

Q22: Who should provide the Letter of Support (e.g., school principal, organizational leader, parent)?

A: Refer to question 21 for answer.

Q23: Would a client testimonial be acceptable as a Letter of Support?

A: Refer to question 21 for answer.

Q24: Can the application be saved and completed in stages, or must it be submitted all at once?

A: All applications can be saved and completed in stages before the RFP closes.



Q25: When is the anticipated start date for the grant?

A: November 1, 2025

End of Questions and Answers