



REQUEST FOR PROPOSALS (RFP): *Telehealth Equipment for Behavioral Health Services*

Pre-Proposal Conference Held: September 6, 2023 | 1:30 p.m.
Behavioral Health System Baltimore, Inc.

BHSB Facilitators:

Kelsi Loos, Procurement Lead
Tyesha Hill, Project Lead

QUESTIONS AND ANSWERS

Posted: September 18, 2023

Does the provider determine which consumers are eligible to receive equipment?

Yes, the provider will set criteria to determine which consumers would be otherwise unable to access telehealth services.

Who determines if the communications equipment will be kept by the consumer at the end of this program?

Providers will determine if consumers keep their phones/tablets or if they will be returned to the provider. No equipment will become the property of BHSB.
Who will approve the transfer of equipment from the provider to the consumer?

The Program Lead, Tyesha Hill, will approve candidates to receive telehealth equipment.

Is this the first year BHSB is offering this Telehealth Equipment for Behavioral Health Services program?

No, this is the third year of the program. This year it is being expanded.

Has there been a large demand for telehealth equipment?

Yes, particularly for consumers who do not have a stable address.

Would the provider purchase communication devices as it identifies appropriate recipients, or would it purchase phones/tablets beforehand?



It is up to the provider to pre-purchase or not. This contract is on a cost-reimbursement basis, so funds will be received after the purchase.

Are consumers required to remain in treatment for the duration of the contract?

That is up to the provider to decide.

Is a prison program eligible to apply?

No, because that would be a residential program. However, post-release mental health programs for former prisoners may be eligible.

Do applicants need to submit quotes from multiple vendors?

No, one quote is sufficient.

End of Questions and Answers