



## **REQUEST FOR PROPOSALS (RFP): *Mobile Response Team***

Pre-Proposal Conference Held: July 12, 2023 | 10:30 a.m.

### **BHSB Facilitators:**

Kelsi Loos, Procurement Lead  
Chauna Brocht, Project Lead

## **QUESTIONS AND ANSWERS**

Posted: July 14, 2023

### **Does a psychiatrist (Medical Director) have to be included? Will preference be given for applications that include a psychiatrist?**

A psychiatrist or other prescriber may be included in the funding request if no other funding source exists (page 7). There is no requirement for a Medical Director. A prescriber is not required to be funded through this award and there will be no preference given to proposals that include a prescriber.

### **Recent regulation proposals mention requiring a psychiatrist. How involved do psychiatrists have to be? Is this left up to the applicant?**

The Medicaid regulations that are referenced by this question are still in draft form and thus cannot be used as a basis for this RFP. The applicant can decide the level of involvement by a psychiatrist that makes sense for their proposed project.

### **Is the expectation that we'd also respond to adolescent/youth incidents?**

Yes. Please see Section C, Focus Population. The expectation is that this program will serve any resident in the four jurisdictions served by the project.

### **What's the target response time? Do we have to be available 24/7?**

The target response time is 1 hour per the GBRICS standards (see page 5 of the RFP for a link).

This funding is for one 8-hour shift, 7 days a week (see page 4 of the RFP). The expectation is that the MRT funded through this award will be dispatched through the 988 Call Center which will require coordinating with the other MRTs serving the four jurisdictions 24/7.



**Can initial awards be used to acquire equipment? E.g., Phones, tablets, vehicles**

Yes, see page 8 of the RFP.

**Is transportation limited to direct transport? Can it be applied to bus tokens? Can transportation be used to take patients home?**

When developing the proposed budget, please include the types of transportation your clinic believes will best serve your consumer population. This can include bus tokens, cab rides or ride-sharing services and can include return transportation.

**In the previous grant cycle, two providers were selected. Will this RFP process fund only one provider?**

This RFP is for one organization (see page 3).

**With respect to sustainability beyond the 2-year contract period, will the contractor be expected shift to 100% Medicare/Medicaid funding or will grant dollars be made available after year two?**

If the selected organization meets deliverables on-time during the initial contract, the pilot organization can apply for continuation of funding and for increased funding that is expected through GBRICS in 2025. BHSB is working to identify funding for MRTs for 2026 and beyond through dedicated state funds in addition to Medicaid billing.

**What factors were considered to arrive at the funding level of \$747,668?**

BHSB was awarded a Regional Partnership Catalyst Grant from the Health Services Cost Review Commission to fund projects through the GBRICS Partnership. This project has a budget of \$3,958,500 for Mobile Response Teams in CY24. Most of this CY24 funding will be used to continue Mobile Response Teams that began in CY23. There is \$747,668 remaining in the budget to fund a new Mobile Response Team in CY24.

**Can we submit a financial audit from FY22?**

Yes, FY22 is fine. Please do not submit anything older than that.

**Additional information:** Please note that we are looking to the applicants to describe how they determined that the service area and shift coverage for the MRTs in their proposal best meet the needs of Central Maryland (Baltimore City and Baltimore, Howard and Carroll Counties) residents (see question under "Service Delivery").

## End of Questions and Answers