



REQUEST FOR PROPOSALS (RFP): *COMPREHENSIVE OPIOID, STIMULANT, AND SUBSTANCE ABUSE PROGRAM (COSSAP)*

Pre-Proposal Conference Held: October 27, 2022 | 9:30 a.m.
Behavioral Health System Baltimore
100 South Charles Street, Tower II, Floor 8
Baltimore, Maryland 21201

BHSB Facilitators:

Kelsi Loos, Procurement Lead
Danielle Johnson, Project Lead

QUESTIONS AND ANSWERS

Posted: November 3, 2022

Are supplies such as test kits, NARCAN and other outreach supplies provided by BHSB or BCHD or would these be part of the expenses covered by the \$220,000 referenced in the RFP?

The supplies are expected to be covered by the \$220,000 in the grant. If there are options to receive supplies from BHSB, BCHD, or other entities, that is acceptable.

**Would the award amounts be specific to listed neighborhoods?
Would there be more than one provider for a listed neighborhood?**

The award amount would not change based on which neighborhood services are rendered in. The award amount is a set amount that will not be divided. We're looking to award one program that can serve at least one of the target neighborhoods.

It's also helpful to note that this is just the first year of funding. We are anticipating identifying additional funding to maintain the program beyond the initial year and potentially expand in the future.

Do we need to address eligibility in the application or will BHSB contact us to confirm?

Please address eligibility requirements in your proposal narrative. BHSB will not contact you regarding eligibility.



If the organization is providing behavioral health services, would the center be eligible?

BHSB is looking for applicants that are non-traditional providers, so if the organization is providing behavioral health services, there would need to be a drop-in center or resource center where consumers would not have to meet Medicaid eligibility. In other words, we are not looking for a formal clinical treatment provider.

Can an applicant apply for multiple neighborhoods, and would each be considered separately?

An applicant should submit one proposal that identifies which target neighborhoods it intends to serve.

If the applicant owns the proposed center building, do they need to provide a lease or deed?

Yes. Please provide a copy of the building deed.

Would the organization have to comply with minimum wage laws if it staffs a part time employee?

The applicant's budget should be based on the average market range for these types of positions. Annual salaries range from \$28,000 to \$42,000, and BHSB would expect that hourly rate is equivalent to this range.

Would a targeted case management provider be eligible for this proposal?

Yes, if the organization has a drop-in center component to it. The goal is to reach consumers that are not within the traditional system of care.

How long will it take to select an applicant?

We should be able to announce our decision in early January.

End of Questions and Answers