Overview

Effective FY 2022, Providers who have received a Letter of Award from Behavioral Health System Baltimore, Inc. (BHSB) must submit budget application for funding through the Contract Management System (CMS). BHSB budgets must be submitted at the level of funding stated in your Letter of Award.

The budget forms are designed to capture the total program budget, including all sources of funding that support the same program/service funded by BHSB grant, and to ensure that the grant funds are the payer of last resort for services where more than one funding source is available. The Maryland Department of Health (MDH) human services funding system generally does not cover the full cost of the system and it operates under the condition that MDH monies are spent last and recovered first. For that reason, Providers whose Letter of Award identify the funder as Behavioral Health Administration (BHA), must identify in their budget application other income supporting the services funded in this application and use the income to offset BHA funded expenditures.

If your agency’s program/services are supported by fee collections such as third party income, Medicare, Medicaid, client fees etc., expenditures for the BHSB budget should include costs supported by these fee collections and subsequently include estimated fee collections in the “Fee Collections” line item which will offset total costs to arrive at the BHSB funded award. **Do not** include fee collections in the Other / Matching $ section of the budget.

If your agency receives non-BHSB grant funding for the same program/services as funded by this application, such as other state, federal awards or other grants and awards or if this grant requires matching dollars, you must separately identify these costs that these grant funding is supporting by completing Other / Matching $ section.

If your agency’s program/services are supported by non-BHSB grant funds, please disclose all the sources of funds by completing the “Source of Funding” page provided in Excel separately as an addendum to the budget. Once completed, submit it together with the completed budget by uploading it to CMS under Supporting Documentation tab as an attachment to the budget.

A sample budget is provided for your reference at the end of this document.
Getting started in CMS

To start the budget entry go to “Financial Info” TAB and click on “Budget” button.

The budget is grouped by the following budget categories as identified by the TABs listed below i.e. Personnel, Fringe Benefits, Consultants, Equipment, Operations, Indirect and Fee Collections. For each category you will enter detail in accordance with instructions provided. For all items entered on the budget that pertain to BHSB contract, it will be required to also complete Category Notes to provide a detailed budget narrative. Incomplete or insufficient information will delay approval of the budget which will need to be returned for corrections.

To start with the budget entry go to “Add New Line Item”. The screen will expand above the budget category TABs to show additional fields below:
Go to “Budget Category” field and select one of the listed budget categories you are ready to start filling out from the drop down menu.

Go to “Description”, “Rate”, “Quantity” and “Amount” sections next and fill out the information for each Budget Category as specified under the Specific Budget Category Instructions section starting on page 5.

After entering each entry per the instruction, click on the blue button “Add Item”. This will save the information you entered. To continue adding items go back to “Add New Line Item”, then “Budget Category” field, select the same budget category if you were not finished or any other category if you want to move on, and continue filling in “Description”, “Rate”, “Quantity” and “Amount”. If you do not have any other/matching funding, make sure you still enter zero amount under Other / Matching $ fields. The page will not update without filling in the “Other Rate” and “Other Quantity” fields.

If any of the entered items under Rate and Quantity need correcting, go to these items, make corrections and click on Update Items button. If you entered incorrect description or you no longer want the item to be listed, you will need to delete these item with the “Delete” button.
Don’t forget to complete the Budget Category Notes to provide additional information as required.

To view the information for each category as it is being entered, go to each Budget Category TAB or click on “Print Budget” button for a view of the entire budget... To view the budget notes, click on “Print Notes”.

Revised 06.2022
Specific Budget Category Instructions

Personnel

1. Description - In this field include the following:
   a. Position Name – required, see below for more information
   b. Position Number – required, see below for more information
   c. Employee Name – required, see below for more information.
   d. Licensure/Credentials – required, see below for more information.

For example:

Mental Health Counselor 010 - John Joe - LCSW-C

   a. **Position Name** –
      Required Staffing – positions which are required by the scope of work (Attachment A) for this grant will be available to be selected from the drop down menu under “Required Staffing Positions” TAB which is available once “Personnel” Budget Category is selected. If the TAB is not available it only means that there are no required positions that need to be included in this application in which case enter the name of the position as reflected in your Organizational Chart. Otherwise proceed as follows:

   ![Required Staffing Positions TAB](image)

   Just select the required position name. **Do not enter the name in the description field.** The name will populate automatically. These positions' names may not necessarily match the name on your organization chart, but should reflect the role requirement for this funding and ensure that the required positions are easily identified. Please make sure all required positions are selected and listed in the budget.

   Other Staffing – for additional positions which are not required by the scope of work (Attachment A) for this grant you need to select “Other” from the drop down menu under “Required Staffing Positions” TAB which is available once "Personnel" Budget Category is selected. **Then enter the name of the position** as reflected in your Organizational Chart.

   b. **Position Number** – enter a unique number for each positions. Each position must list a “position number”. This number indicates the position,
not the individual hired for that position. Thus, each position has a unique assigned number, and this number should not change from year to year. If a position is eliminated the number should not be used again. If a new position is created, then a new unique number should be assigned. If your organization does not assign position numbers, please assign them for the purpose of tracking the positions in the budget and keep them consistent from year to year.

c. **Employee name** – names must match names listed on the Organizational Chart. List the name of employee filling the position. If the position is currently not filled, enter “TBD” which stands for “to be determined”.

d. **Certification/Licensure** – updated certification/licensure must be entered for each position where certification/licensure is required. If not required, leave blank.

2. **Rate** – state annual, or annualized for part time employees, salary. Annualized salary is the salary that your agency would pay annually if this position were full time and is a basis for calculation of the total funded salaries under this grant. If the funding is requested for a period that is less than twelve months prorate the annualized salary for the period, the position is to be funded.

For example:

**Employee with an annual salary of $76,000 budgeted at 50% FTE for the full 12 months:**

![Image of table showing budget details]

**Employee with an annual salary of $76,000 budgeted at 50% effective 10/1 (9months):**
(Please provide additional explanation and calculation in the Category Notes section i.e. MH Counselor will start October 1. Annual salary of $76,000 x 9/12-year x 50%FTE = $57,000 x 50% = $28,500.)
Part time employee earning $12.50 an hour will be working 10 hours a week for 12 months: (Please provide additional explanation and calculation in the Category Notes i.e. Administrative Assistant is a part time position @$12.50/hour x 2080 hours (annualized) = $26,000 x 25.00% FTE = $6,500.)

3. Quantity – enter the Full Time Equivalency in this format: 1 for 100%, 0.50 for 50% etc.

4. Amount - total amount will generate automatically.

5. Other/Matching $ - if your agency receives non-BHSB funding for the same program/services as funded by this application, such as other state, federal, other grants and awards or if this grant requires matching dollars, enter costs associated with the program services to be delivered under this application that are supported by these non-BHSB sources. Do NOT include other BHSB grants here.

6. Personnel Category Notes – provide additional information that would support the cost requested on the line item. For positions that are funded for less than 12 months, provide an annual salary, number of months out of the year and percentage FTEs to be funded as well as estimated date of hire if the position is vacant at the time of the application and listed as TBD. Identify any part time positions.
Fringe Benefits

1. Description – enter “Fringe Costs” as a description. The Fringe Costs here represent the total for the budget. Do NOT list the breakdown of the fringe costs here. Instead use the Fringe Benefits Category notes to provide a detail breakdown of fringe costs such as FICA @ 7.65% = $25,000, SUTA etc.

2. Rate – enter salaries amount as totaled in the Personnel section.

3. Quantity – enter the fringe rate as a total percentage of salaries from the Personnel section in this format 0.30 for 30% etc.

4. Amount - total amount will generate automatically.

5. Other / Matching $ - if your agency receives non-BHSB funding for the same program/services as funded by this application, such as other state, federal, other grants and awards or if this grant requires matching dollars, enter costs associated with the program services to be delivered under this application that are supported by these non-BHSB sources. Do NOT include other BHSB grants here.

6. Fringe Benefits Category Notes – provide a detail breakdown of fringe costs such as FICA @ 7.65% = $25,000, SUTA, Health Insurance, etc. Make sure the total of percentages and amounts matches the amount entered under Fringe Benefits.

Consultants

The consultant-contractor relationship is defined as individual, personal delivery of service where the format has a high degree of autonomy over use of time, selection of process, and utilization of resources.

Legal, accounting or audit services should not be entered on this schedule but should be identified on the specific line items available in the Operations category section of the budget.

Nursing agency costs can be listed under either “Purchase of Services” or “Consultant”. The appropriate category used should be based on your consistent treatment of the costs in your accounting records.

1. Description – list the individual’s name. If payment will be made to a business, list the firm’s name. List only the highest applicable degree held. If the consultant has not been hired yet, state the name as “TBD” which stands for “to be determined”.


2. Rate – enter hourly rate for each consultant listed.

3. Quantity – enter total number of hours.

4. Amount - total amount will generate automatically.

5. Other/Matching $ - if your agency receives non-BHSB funding for the same program/services as funded by this application, such as other state, federal, other grants and awards or if this grant requires matching dollars, enter costs associated with the program services to be delivered under this application that are supported by these non-BHSB sources. Do NOT include other BHSB grants here.

6. Consultant Category Notes – state each consultant’s professional area and work to be performed as well as anticipated date of hire or start dates for all the TBDs listed on the budget.

**Equipment**

This section is to be used to identify each piece of equipment and the source of funding used to purchase equipment. Equipment per the MDH Human Services Agreement Manual is defined as any single item having a cost of $500 or greater and a useful life of at least three years. Assets costing less than $500 or having a useful life of less than three years need not be itemized and may be reported as “small equipment”. An example could be office furniture items each costing under $500. Please include a description, purpose and whether new or replacement of small equipment items in the budget narrative.

1. Description – list each type of equipment item separately.

**For example:**
- Lenovo ThinkPad 14” Laptop

2. Rate – enter unit price of the item.

3. Quantity – state total number of items to be purchased.

4. Amount – total amount will generate automatically.

5. Other/Matching $ - if your agency receives non-BHSB funding for the same program/services as funded by this application, such as other state, federal, other grants and awards or if this grant requires matching dollars, enter costs associated with the
program services to be delivered under this application that are supported by these non-BHSB sources. Do NOT include other BHSB grants here.

6. Equipment Category notes - describe the need for each item to be purchased and its proposed usage. Indicate if this is an Equipment Replacement or Additional Equipment.

Operations

1. Description - select each line-item as applicable from the drop-down menu in the Description field. For items that do not fall under individual items listed, use “Other” and provide a description in the field “Specify Other”.

   For each item selected:

2. Rate - enter total costs requested.

3. Quantity – enter 1 as the unit in the Quantity field.

4. Amount - total amount will generate automatically.

5. Other / Matching $ - If your agency receives non-BHSB funding for the same program/services as funded by this application, such as other state, federal, other grants and awards or if this grant requires matching dollars, enter costs associated with the program services to be delivered under this application that are supported by these non-BHSB sources. Do NOT include other BHSB grants here.

6. Operations Category Notes
For each item supported by BHSB funds provide a detailed cost breakdown i.e., description, quantity, unit cost, etc., purpose and justification in the Category Notes section. The justification should reflect the basis for the amount requested to be funded i.e., what methodology was used to allocate the cost to this funding if based on a percentage. The detail should show the full calculation for the amount requested.

In addition, the following line items also require:

- Rent/Mortgage – list facility address
- Transportation and Travel - mileage reimbursement rate must be within State or Federal rates in effect
- Insurance – list vendor, type of insurance and cost for each
- Legal – list vendor, hourly rate, and total hours to be worked
- Accounting – list the person or vendor, hourly rate & total hours to be worked.
- Audit – list vendor, hourly rate & total hours to be worked
- Medicine/Drugs – list medications, unit costs and number to be purchased. For Methadone specify cost per pint, vendor, powder, or liquid form
- Food – list type of food, purpose
- Staff Training – list type of training, who will be attending and cost for each.
- Lab/Urinalysis – list and itemize lab costs

**Indirect Costs**

Indirect costs (IDC) are limited to an amount not to exceed 10% of salaries and fringe. Indirect costs are costs which have been incurred for multiple or common objectives or shared costs which are not readily identifiable as direct costs without effort disproportionate to the results achieved. Indirect costs are not administrative or overhead costs per se. Such costs should be identified as direct costs unless they meet the forgoing criteria. All costs must be reasonable and necessary.

1. Description – enter “Indirect Costs.”
2. Rate – enter the basis used to calculate the costs i.e., total of Salaries and Fringe.
3. Quantity – enter the percentage on which the IDC are calculated i.e., 0.10 for 10%.
4. Amount - total amount will generate automatically.
5. Other/Matching $ - if your agency receives non-BHSB funding for the same program/services as funded by this application, such as other state, federal, other grants and awards or if this grant requires matching dollars, enter costs associated with the
program services to be delivered under this application that are supported by these non-BHSB sources. Do NOT include other BHSB grants here.

6. Indirect Costs Category Notes – include the basis used for calculating the indirect costs. A description of the expenditure items included under indirect costs must be stated here.

**Fee Collections**

1. Description – enter “Fee Collections”
2. Rate - enter total costs requested.
3. Quantity – enter 1 as the unit in the Quantity field.
4. Amount - total amount will generate automatically.
5. Other/Matching $ - enter the amount of fee collections reflected in other grants if applicable. If not applicable, enter zero.
6. Fee Collections Category Notes – the budget justification must include a detailed breakdown of type of fees collected i.e., third party income, Medicare, Medicaid, client fees etc. and show the calculation for the estimated fee collections.

**Specific funding or services budget preparation instructions**

**Temporary Cash Assistance (TCA) (Addictions Program Specialists in local DSS Offices)**

DHR/FIA will only reimburse BHA/BHSB up to the amount stated in the initial allocation letter. If the cost to support the position(s) exceeds the budget request ceiling amount, include only the percentage of the position(s) that can be provided for within the TCA grant. The remaining percentage of the position(s) to be funded should be included in another BHA/BHSB funded grant and clearly identified as the TCA assessor position.

The only line items permitted for funding and reimbursement by DHR/FIA are Salary, Fringe, Urinalysis and Indirect Costs.

Any expenditure in line items other than those listed will not be permitted and will be the responsibility of the grantee.
Senate Bill 512 – Children In Need of Assistance (Assessor positions in Prince George’s, Washington, and Worcester Counties and Baltimore City Only)

The only allowable budget line items are: Salary, Fringe, Communications/Telephones, Office Supplies, Staff Travel, Client Travel, Staff Training and Indirect Costs.

House Bill 7 – Integration of Child Welfare and Substance Abuse Treatment Service (Assessor Positions) (Baltimore City and Prince George’s County Only)

The only allowable budget line items are: Salary, Fringe, Training, Travel, Telephone, Office Supplies and Indirect Costs.

Drug Court Support Services (DCT)

Funds may only be used to provide or purchase the following:
- Non-reimbursable services delivered in ambulatory treatment settings to individuals actively being served in drug treatment court.
- Time spent in court on behalf of the client. This can be status hearings, pre-court meetings, and case consultation meetings with drug court personnel.
- Non-reimbursable clinical case management associated with Substance Use treatment services.
- Correspondence with court officials on behalf of a client.
- Transportation costs for clients to attend court hearings.
- A written request must be submitted to BHSB/BHA to provide or purchase services other than what is listed above
### BUDGET SAMPLE:

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<tr>
<th>Category</th>
<th>Budget</th>
<th>BHS Baltimore</th>
<th>Other Matching</th>
<th>Project $</th>
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## BUDGET NARRATIVE SAMPLE:

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<th>Category</th>
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<th>Other Matching</th>
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<td>Personnel</td>
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SUD Counselor - Position #1003 - currently vacant. Anticipated date of hire is 10/01/2022. Annual salary of $55,000 / 12 months x 9 months = $41,250 x 1 FTE = $41,250.

Administrative Assistant - Position #0001 - is a part-time position working 10 hours a week @ $12.50/hour. $12.50 x 2080 hours (annualized) = $26,000 x 0.25 FTE = $6,500.

### Fringe Benefits

Fringe costs are calculated at 30% of total salary cost:

- FICA = 7.65% x $139,050 = $10,637.225
- SUI = 1.86% x $139,050 = $2,572.425
- Health Insurance = 12.20% x $139,050 = $16,964.10
- Workmen’s Compensation = 1.25% x $139,050 = $1,738.125
- 401(b) = 6% x $139,050 = $8,343.00
- Other: Life Insurance & Disability = 1.05% x $139,050 = $1,460.025

Total = 30% x $139,050 = $41,715.00

| Fringe Benefits | $41,715.00 | $0.00 | $41,715.00 |

| Consultants     | $39,000.00 | $0.00 | $39,000.00 |

Dr. David - Medical Director, will provide medical oversight 5 hours a week.

| Equipment       | $2,194.00  | $0.00 | $2,194.00  |

Laptop - new purchase for new positions #1003.

Printer (color) - replacement of existing printer used by the Administrative Assistant.

Small equipment - replacement of 10 waiting area chairs for clients and a small table.

| Operations      | $10,775.50 | $0.00 | $10,775.50 |

Rent - office space at 2533 Smith Avenue, Suite 250. Annual rent of $36,000 / 20 FTEs x 2.95 FTEs budgeted on this grant = $6,310.

Communications - Cell phones for 3 SUD Counselors @ $75.00/month = $225.00.

Staff Transportation/Travel - 2 SUD Counselors to attend ATCQ Conference in Baltimore, MD from October 30-November 3. 2 staff x 70 miles x 0.585m/fe = $81.95. Parking at $12/day x 5 days x 2 staff = $240.00. Total = $81.95 + $240.00 = $321.95

Insurance - The Hartford-professional and general liability insurance. Total cost of $5,000 x 25% (this grant as a percentage of total funding) = $1,250.00

Accounting - AOP, Inc. Payroll preparation $40.05/pay x 26 pays = $1,041.30 x 14.75% (2.95 FTE/20 FTEs) = $153.59 rounded up to $153.60

Audit - preparation of audited financial statements in accordance with Government Auditing Standards (Single Audit) - Benjamin & Associates, CPAs. Total audit = $6,000 x 25% (this grant as a percentage of total funding) = $1,500.00

Office Supplies - paper, ink cartridges, pens, folders computer supplies etc. at $300 per FTE based on prior year average x 2.95 FTEs = $885.00

Printing - printing of articles describing services, reports, client activities and outside copying cost of program materials @ $25 per month. $25.00 x 12 months = $300.00

Promotional/Personnel Advertising - advertising and recruitment of new staff - $780.00

| Indirect         | $18,076.50 | $0.00 | $18,076.50 |

Indirect Costs - calculated as 10% of total salaries and fringe to cover costs related to HR, A/P, accounting, IT support, housekeeping. 10% x $180,765 ($139,050 salaries + $41,715 fringe) = $18,076.50

| Fee Collections  | $1,000.00  | $0.00 | $1,000.00  |

Fee Collections - client fees. Estimated 100 clients to be served @ $10 per client = $1,000.00